

Due Diligence Investigations

Tailored To The Needs Of Each Client and Situation

Case Study #2

Investigating The Integrity Of Potential Business Partners

Background

Client requested due diligence on a married couple that was starting a local business in which the Client wanted to invest. The Client described the couple as “all-American” with “squeaky clean” reputations, and had initial hesitations about needing to conduct any due diligence.

Findings

It was revealed the couple had lengthy records they had been hiding. The husband had previously filed for bankruptcy and the wife had been arrested for grand larceny and breaking and entering—all in other states. The investigation also revealed that the husband had taken his wife’s name at the time of their marriage, and that he had been arrested for assault under his former name.

Investigator Takeaways

The local community may sing the praises of an individual, but there could be many skeletons in their closet from where they previously lived or worked. Reputation should not be solely relied upon when deciding to do business with someone.

SOURCES:

- Federal, State and County Arrest Records
- Marriage Licenses
- Social Security Administration
- Civil Court Records



About Sterling Diligence

Expert Insight For Your Biggest Decisions

Sterling Diligence is a leading corporate due diligence, executive screening, and global investigations firm. Ethical, discreet, and trusted by leading Fortune Global 500 companies, we partner with clients to equip them to manage reputational and operational risks.

**For more information,
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